

Long Term Alliance – Williams Companies, Inc.

Business Challenge / Project

Founded in 1908, Williams is one of the largest natural gas producers in the United States, controlling a portfolio of 2.8 trillion cubic feet in reserves and producing approximately 470 million cubic feet per day.

In 1994, CDI-Process & Industrial entered into a long-term partnership with Northwest Pipeline, Williams Field Service – Rocky Mountain, Williams Field Service – Mid-Continent, and Kern River Gas Transmission.

CDI Business Solution

Initially designed to service the Williams Companies, CDI-Process & Industrial established an “On-Site” team located in the Salt Lake Northwest Pipeline Building. Since then, we have expanded services to include on-site management in Williams Company centers in Tulsa, OK and Houston.

To ensure prompt service providing quality field personnel, CDI-Process & Industrial also developed several work processes. For example, one process included a method of requisitioning and supplying pipeline inspectors. Within that process, we were able to screen, present and provide qualified personnel for Williams’ Pipeline allowing them to meet construction-varied schedules.

Outcome / Benefits

CDI-Process & Industrial currently supplies engineering and field staff for Williams Gas Pipeline (Houston and North Carolina) and Williams Energy Services (Geismer, La., Houston, Karkham, Texas and Colden, Ala.). Within this population, we have been able to supply field personnel via our local and national recruiting divisions. However, should other resources become necessary, we also have processes in place to utilize supplier associate (sub-contractor) personnel.

Positions supplied by CDI include:

- Pipeline Inspectors
- Schedulers
- Planners
- Engineers
- Designers
- Administrative Support

For the Williams account, CDI-Process & Industrial assembled an on-site managed staffing team consisting of an account coordinator and administrative support personnel to support both Williams and CDI employee service delivery needs. All of our site teams are fully supported and directed by local engineering center management.

For more information, please contact:

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